INDIVIDUAL INVESTORS – WEALTH MANAGEMENT



Allodium Discretionary Wealth Management Service

s For Individual Investors s

We provide our wealth management service for an annual management fee that is a percentage of the market value of assets under our management as detailed in the chart below. The annual fee is divided into quarters and billed quarterly—subject to a \$2,500 minimum per quarter.

How is your Allodium management fee paid? For your convenience, the fee is automatically deducted from your accounts and reported on your quarterly statement from your custodian. Your fee can be withdrawn pro rata across accounts or from only certain accounts as agreed upon with your advisor.

How are fees calculated? The chart shows our standard annual fee schedule. Your investment advisory fee is calculated based on the total amount of your assets under our management.

Is there a fee minimum? Yes. We have a standard minimum quarterly fee of \$2,500.

How does billing occur? Clients are billed four times a year. Billing occurs during the first two weeks of each quarter for the current quarter. The amount of the fee is based upon the market value of the assets under management on the last day of the previous quarter, as valued by a third-party performance report provider. This figure is used because it is also the starting value of the account for the current quarter.

Does Allodium bill dividends or accruals after the quarter ends? To simplify calculations, Allodium does not include dividends or accruals that may trickle into your account after the quarter ends, but only bills based on the amount on the last day of the previous quarter, as stated by our performance reporting vendor.

STANDARD ANNUAL FEE SCHEDULE

S Assets Under Management S

First \$2 million	1.00%
Next \$3 million	0.85%
Next \$5 million	0.40%
Next \$5 million	0.30%
Next \$5 million	0.20%
Next \$5 million	0.10%
Over \$25 million	0.05%

What if my quarterly performance evaluation from Allodium doesn't match the statement from my custodian? Your statement amount from your custodian (Schwab, etc.) may be a little higher than what we actually bill because these statements include the additional accruals or dividends that were entered after the end of the quarter.

What if I start or leave in the middle of a quarter? Assets managed for a partial quarter are billed on a pro rata basis. The management fee for the initial quarter will be calculated on a pro rata basis beginning on the day the assets are initially designated to us for management. Similarly, if the agreement is terminated before the end of the quarter, any prepaid, unearned fees will be calculated on a pro rata basis and promptly refunded.

What if I add to or withdraw from my accounts during the quarter? If funds are deposited or withdrawn from the accounts during the course of the current quarter, our management fee will not be adjusted, but will remain based on the value of the assets at the end of the previous quarter. This simplifies calculations and keeps the numbers and administration straightforward for all parties.

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